

## Senior Delivery Team Member

We have an immediate need for IT Recruiters in our London office. These individuals will be responsible for:

- Consultative recruitment service delivery, working collaboratively with client hiring managers and related personnel
- Recruiting and interviewing pre-qualified candidates
- Directing the sourcing of candidates
- Defining, implementing and executing recruiting and sourcing strategies that meet the staffing needs of the client
- Conducting reference checks, negotiating salary & relocation, coordinating client interviews and working with the Practice Managers to close deals

### Ideal Strengths:

- An excellent track record in developing strong relationships and trust resulting in the right resource for the right role and high candidate retention rates
- A highly professional individual who enjoys partnering with a talented sales team to deliver value and exceptional service to our clients
- A minimum of 5+ years experience in the IT industry

### Kite Offer:

A very competitive bonus and benefits package  
Excellent internal automation and activity reporting  
High levels of training and support for your career development  
Marketing campaigns to support your business development